Preparation

Registration:

* Sign in Form
* Name tags – Red – distributor & Blue – Guest

Refreshments:

* Fruits and Veggie with TLS Shakes & Nuts
* Chips & Dips with TLS Turkey Chilli Beans as deep
* Drink ACAI & ENZYMES PUNCH or CREATE own ISOTONIX PUNCH

Survey:

Either these Item

* Home Shopping list
* Shopping annuity handout
* HBP Survey

EUIPMENT

* Video or Presentation Slides
* TV with HDMI/TV with CHROME or APPLE & LAPTOP & PHONE/Projector & LAPTOP

Material

* Annual Report
* Business Card
* Product Catalog
* Event Tickets
* Next Event Flyer

Dress code:

Please dress presentable and professionally. Do not show up in slippers or short. A polo shirt for men and pants is great. If you wear jeans a jacked or top is recommended.

Smell good. No bad breathe

**Presentation:**

STEP 1 : Welcome & Your Reason Why (C - New Distributor or Guest)  
Welcome to Everyone to the Home Business Presentation.  Thank them for their support.  Let your guest know you started Market America or why you are hosting the event.

Introduce B.

STEP 2: Getting Ready (B - Senior Mentor)  
My name is \_\_\_\_\_\_\_\_\_\_\_\_\_.  Today we will be showing you can turn what you do every day into a saving as well has create an income stream that can potentially for some of us create a new life for us.  We like to have you keep an open mind. We will be viewing 2 videos, one is to get paid to shop the other is how we can make an additional income.  Before we begin let's get to know each other.

Ice Breaker

If you are a **GUEST**, let us know what you do and why you are here.

If you are a **UFO**, let us know why you are here and one thing that impact you with Market America. Please keep it within 1 minute.

STEP 3: Show Plan

Open Mind : Cash Flow Quadrant

**Play Biz Presentation**

**STEP 4: The Next Step**(C level)   
Option 1:

Set up a time to help you save money shopping and you like to try some products  
Option 2:

Set up a time on a one on one to answer your questions, and you might like to bring some people to take a look at this  
Option 3:

Meet some key players in the area, attend training to learn about the business.

**Meeting After Meeting:**

At the end of the presentation ask the following question:

1) What do you like best about what you saw today?

2) Out of the 3 options which option would you prefer? Set the next appointment

GOAL :

1. Expose the business
2. Either:
   1. Register PC
   2. Sell Products
   3. Invite to next Home Event or NMTSS or 1 on 1 meeting
   4. Registration